



FEB/MAR 2019

DANNEMORA MARKET REPORT

Inc. Dannemora,
East Tamaki
& Flat Bush

Barfoot & Thompson
Licensed REAA 2008 MREINZ



Welcome to our SOLD magazine - Dannemora,
East Tamaki & Flat Bush - Property Market Update for
February/March 2019.

Our magazine contains the latest available information
regarding property sales in the Dannemora area along with
details of market trends, stats and tips.

Aucklanders continue to have an almost insatiable appetite
for property market intelligence, so each month we will
share details of the trends in your area. This is just part of
our commitment to continue delivering you the highest
level of service.

We've been locals for decades so we know the area well.
Our goal is to apply this knowledge for you so you're able
to make the most of the opportunity that today's and
tomorrow's market presents.

Please do not hesitate to contact any of our Sales team if
you would like more information, we would be delighted to
help you with your Real Estate needs.

Thank you and all the best for the coming month.



Grant Sykes and the Dannemora Team



Barfoot & Thompson
Licensed REAA 2008 MREINZ

Dannemora
1/345 Chapel Road
Dannemora 2016

P: (09) 271 6199
E: dannemora@barfoot.co.nz



LATEST NEWS

Auckland January house sales see higher sales numbers, lower prices



Peter Thompson
Managing Director

The Auckland housing market made its traditional modest start to the year in January with relatively high sales numbers and lower sales prices. From a price perspective, the market has started the year at the same point it was in January 2018.

"The average sales price for the month at \$927,181 was down significantly from the \$950,312 in December, but that trend between January and December shows up at the start of each year and not too much can be read into it given the interruption to marketing caused by the holiday season.

"The same trend is there for the median price, which at \$827,500 is down 5.4 percent on that for December.

"However, when you compare the average and median sales prices in January to those in the same month last year, they are almost identical.

"January's prices reflect the state of the market we reported in December, which saw prices edging back.

"What is significant is that sales numbers are up considerably – at 653 being 29.6 percent higher than in December and 10.1 percent higher than they were for the same month last year.

"January's sales are the highest they have been in a January for three years.

"It points to vendors accepting that the market has moved in favour of buyers, and they are trimming their expectations as to the price they will accept.

"However, there is certainly no indication that there is a major decline in prices.

"We listed a solid 981 properties in January, and at month end had 4334 properties on our books, 3.4 percent higher than in December. This is the highest number of listing we have had at the end of January for seven years.

"Market indications are that a significant number of new listings will hit the market in February further increasing the already strong level of buyer choice.

"There is no lack of buyer interest for well-priced property in all price categories and attendance at open homes since Christmas has been surprisingly strong."We continued to sell properties across all price bands, with 28.8 percent of sales being for in excess of \$1 million and 41.5 percent of sales being for under \$750,000.

"The lifestyle and rural markets experienced a similar start to the year with modest sales numbers and restrained prices.

"Towards the end of the month listings and buyer enquiries in the lifestyle and rural markets started to increase as people returned from their summer break."

Sales Data | Dec 2018 & Jan 2019

Focus on Eastern Suburbs*



Average Sale Price
\$1,048,602

Highest Sale Price | \$2,700,000
Lowest Sale Price | \$390,000



Median Sale Price
\$1,010,000

Median CV
\$1,000,000



Total Sales Dec '18 & Jan '19 | 229
Total Sales Dec '17 & Jan '18 | 322

Total monthly sales are
down 28.9% compared to
same period last year



Sales \$0-\$750k | 40 Sales \$750k-\$1m | 72
Sales \$1m-\$2m | 114 Sales \$2m-\$3m | 3 Sales >\$3m | 0

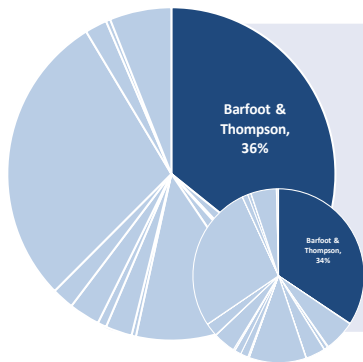
Talk to us about Barfoot & Thompson's number of days on the Market for our different Sale Methods.

We DO make a difference.

* Beachlands, Botany Downs, Bucklands Beach, Burswood, Cockle Bay, Dannemora, East Tamaki, East Tamaki Heights, Eastern Beach, Farm Cove, Flat Bush, Golflands, Half Moon Bay, Highland Park, Howick, Maraetai, Mellons Bay, Northpark, Pakuranga, Shelly Park, Somerville, Sunnyhills, Whitford.

This publication shows data regarding a wide selection of published residential property sales that have recently occurred. It includes information from multiple sources and published reports of sales made by most Real Estate agencies and may include private sales. Where data is not publicly available, an individual sale may have been excluded from the average results and tallies shown in this report. Every reasonable effort has been made to ensure the accuracy of the information. Barfoot and Thompson Limited (REA2008) accepts no responsibility should the contents of this market report prove to be incomplete or incorrect.

Market Share + Figures



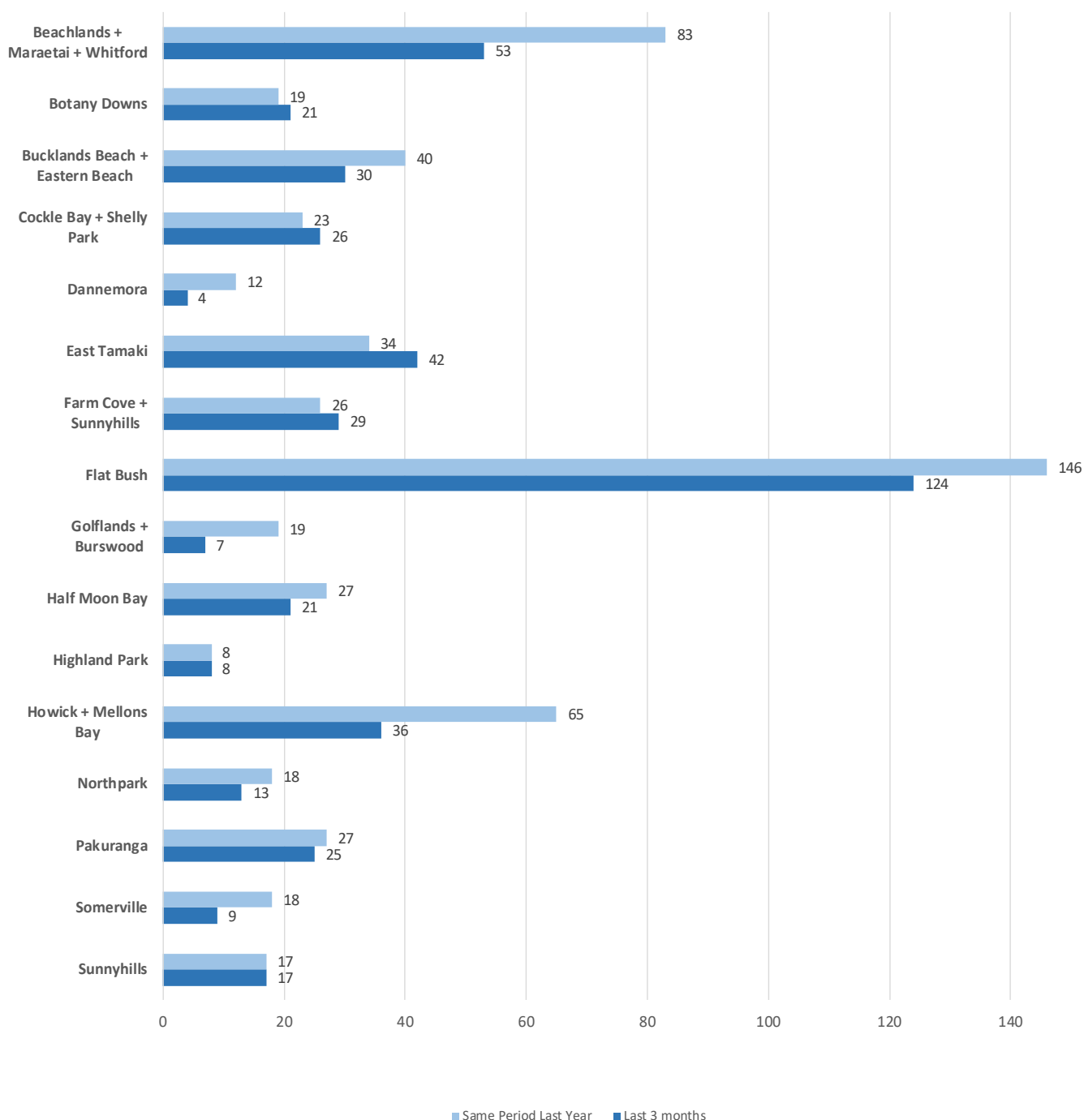
During Dec '18 to Jan '19, Barfoot & Thompson sold more property in our local area* than any other competitor.

And for the full year period from 1st February 2018 to 31st January 2019, we sold 1 of every 3 listed homes in the local area - that's over 670 sales made by Barfoot & Thompson!

We sell across all price brackets and types of property. Talk to one of our team about the reasons why you should list and sell with Barfoot & Thompson.

Number of Sales

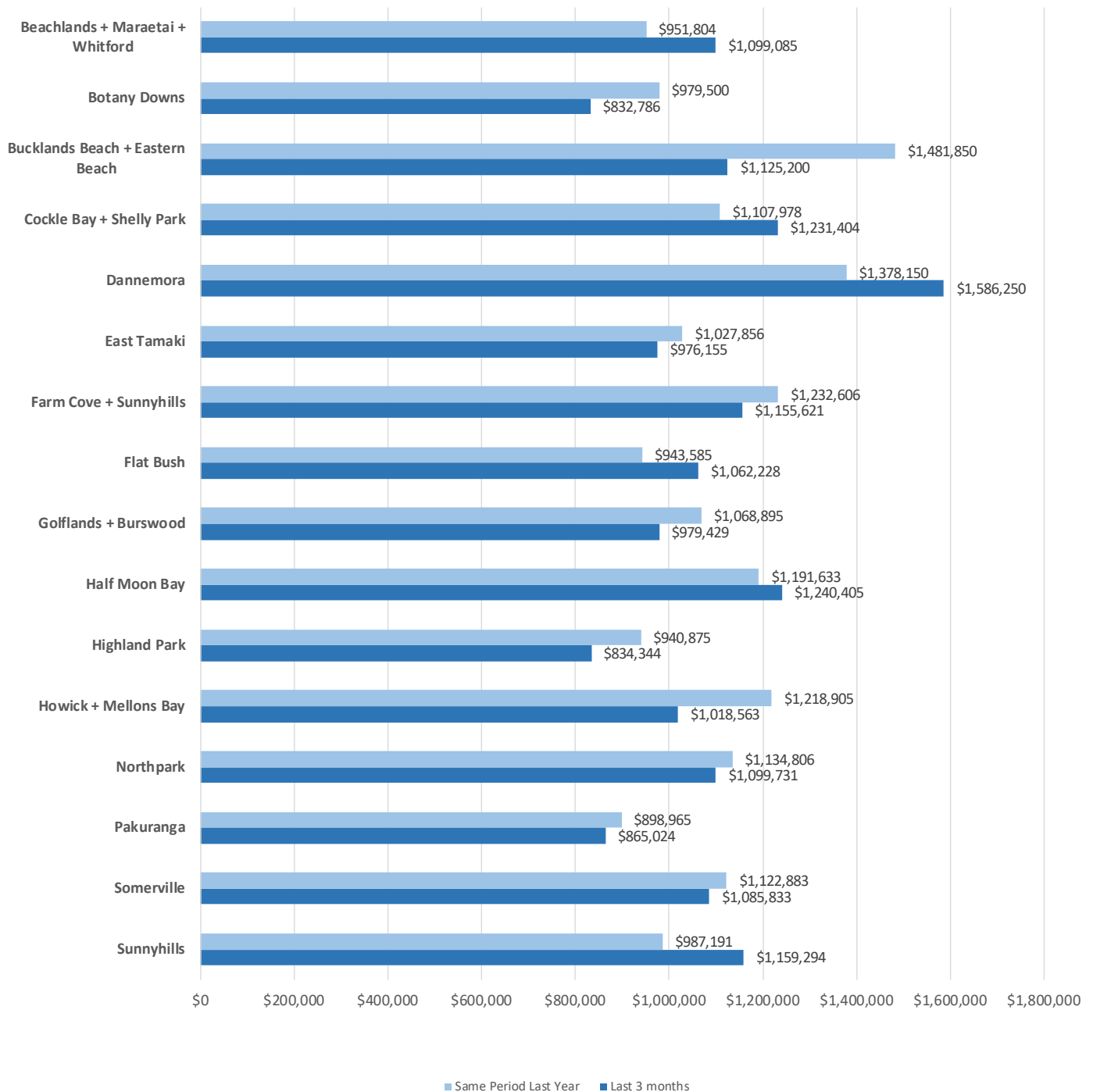
1st Nov 2018 to 31st Jan 2019 compared to same period last year.



*Figures shown on this page include information from multiple sources and published reports of sales made by most Real Estate agencies and may include private sales. The local area shown includes: Beachlands, Botany Downs, Bucklands Beach, Burswood, Cockle Bay, Dannemora, East Tamaki, East Tamaki Heights, Eastern Beach, Farm Cove, Flat Bush, Golflands, Half Moon Bay, Highland Park, Howick, Maraetai, Mellons Bay, Northpark, Pakuranga, Shelly Park, Somerville, Sunnyhills, Whitford. Totals are cumulative, baselined on the 13th of each month for the available results made in the previous calendar month.

Average Sale Price

1st Nov 2018 to 31st Jan 2019 compared to same period last year.



27.5% of Properties sold in the local area* were sold for \$1.25 million or more over the last 3 months.

Sales over \$1.25M | 123 of 448

*Figures shown on this page include information from multiple sources and published reports of sales made by most Real Estate agencies and may include private sales. The local area shown includes: Beachlands, Botany Downs, Bucklands Beach, Burswood, Cockle Bay, Danne-mora, East Tamaki, East Tamaki Heights, Eastern Beach, Farm Cove, Flat Bush, Golflands, Half Moon Bay, Highland Park, Howick, Maraetai, Mellons Bay, Northpark, Pakuranga, Shelly Park, Somerville, Sunnyhills, Whitford. Totals are cumulative, baselined on the 13th of each month for the available results made in the previous calendar month.

FROM SALE TO Settlement

THIS MONTH'S
FEATURE

WHAT TO EXPECT
AT SETTLEMENT





TOP TIPS

**WHY WORKING WITH
BARFOOT & THOMPSON CAN
HELP SELL YOUR HOME.**

In our recent editions we have discussed the steps involved in selling your home, from getting ready to sell right through to the ins and outs of Open Homes. This month, we discuss what happens after the sale, and on settlement day.

Remember we have more information and a range of videos to help you make the very best choices on our website.

<https://www.barfoot.co.nz/sell/selling-guide>

**Barfoot &
Thompson**
Licensed REAA 2008 MREINZ

Congratulations: your property has sold!

Now what?

After the bubbly has been popped and the celebrations are done, our clients often ask us: "Now what?" Not to worry, the route from sale to settlement is a relatively straight forward one, and your Barfoot & Thompson sales person will guide you every step of the way.



Unconditional vs. Settlement

Once the agreement you have signed "goes unconditional" it is legally binding, meaning both you and the purchaser now have to fulfil obligations specified in the contract in order for the property to change ownership.

Deposit

Upon the sale of the property, the purchaser is required to pay a deposit. Barfoot & Thompson will hold the deposit from the purchasers in our trust account for 10 working days.

We'll work with both solicitors directly to arrange this and will let you know once the deposit is transferred to your solicitor's account.

Keys on Settlement

On settlement day the purchase price of the property (less any deposit paid) is paid to you, and the Title is transferred to the purchaser, who will then be the new owner.

We'll hold your house keys at the Barfoot & Thompson office until your solicitor advises us in writing that this has taken place, at which point they'll be made available for the purchaser to collect. We won't release your keys until we are legally entitled to do so.

What do I need to do?

There are a number of things you're required to do.

Your duties as a Vendor:

- You must ensure all chattels included in the sale are in reasonable working order on settlement date. Excepting fair wear and tear, they should be in the same condition they were in on the date of sale. If there is any significant damage, the purchaser is entitled to compensation from you.
- You must ensure all bills for electricity, gas, water and rates on the property are up-to-date. There should be no outstanding charges on the accounts on settlement date.

Before Settlement:

- Make an appointment with your bank to discuss your financial arrangements for settlement day, and to sign the necessary financial documents.
- Make an appointment with your solicitor. You'll need to arrange to sign the necessary legal documents to transfer the property from your name into that of the new owners.
- Organise the move! Arrange for someone to look after your children or elderly family members during the packing/moving process if required. Book a moving company if you're using one, and start collecting boxes and newspaper to pack your things in.
- Arrange the transfer of water, telephone, electricity and gas services. You'll need to contact your service providers to notify them that you're moving, and have all services at the property transferred from your name. You'll also need to arrange final readings on the day of your move.
- Transfer any other services and organise your change of address.
- If your property is tenanted, you may have arranged with the purchaser that the tenants stay on under the new ownership. If so, this should have been included in the Sale and Purchase Agreement. If not, the property must be vacant on settlement date.



- The set of keys should include all exterior door keys, electronic door openers and keys or codes to any alarms on the property. If the property is tenanted, however, these items will remain with the tenant(s).

It's good to remember that in between the date of sale and the date of settlement, the property and chattels remain in your name. This means you are responsible for any damage that may occur between the sale and the settlement date.

Our salespeople have all the experience you need and can provide you with more advice and information. Drop into a branch, call or contact us online.

With Barfoot & Thompson, not only do you have the strength of Auckland's largest and most trusted real estate company behind you, you also have 1,700+ salespeople working for you.

On Settlement Day:

- If the property is sold with vacant possession, then you must let the purchaser (or anyone authorised by them in writing) complete a property check prior to settlement. They'll check the condition of the property, including the chattels and fixtures that are included in the sale. They must give you reasonable notice for this visit.
- On the day of possession, you must make all keys available to the purchaser.



Learn more about the steps between sale/purchase and possession in our video explaining what happens at the pre-settlement inspection.

Remember we have a range of video tips for sellers. Head to our website for more information: <https://www.barfoot.co.nz/sell/video-tips>

Recent Sales

The following pages show a summary of Sales in Dannemora, East Tamaki & Flat Bush, made by all selling agencies during December 2018 and January 2019.

Our Sales data includes information submitted by the selling agency and may include some private sales. Where details of a particular sale may not have been able to be fully verified it may be omitted from our reports.

Please do not hesitate to contact any of our Sales team if you would like more information, we would be delighted to help you with your Real Estate needs.



Every reasonable effort has been made to ensure the accuracy of the information presented. Land and floor sizes are approximate, sourced from REINZ, Auckland council or other public sources and may contain inaccuracies. Barfoot and Thompson Limited (REA2008) accepts no responsibility should the contents of this market report prove to be incomplete or incorrect.

Dannemora | Dec 2018 & Jan 2019



24 Eynsham Court

Sale Price | \$2,700,000

Land Size | 2145

CV | \$2,550,000

Floor Size | 319

Bedrooms | 4



84 Kilkenny Drive

Sale Price | \$1,210,000

Land Size | 713

CV | \$1,275,000

Floor Size | 190

Bedrooms | 4

East Tamaki & Heights | Dec 2018 & Jan 2019



29/21 Armoy Drive

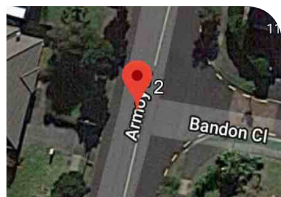
Sale Price | \$581,000

Land Size | n/a

CV | \$550,000

Floor Size | 56

Bedrooms | 2



2/35 Armoy Drive

Sale Price | \$600,000

Land Size | n/a

CV | \$610,000

Floor Size | 80

Bedrooms | 3



7 Ballyroney Place

Sale Price | \$1,430,000

Land Size | 616

CV | \$1,400,000

Floor Size | 317

Bedrooms | 7



12 Brooke Ridge Rise

Sale Price | \$1,025,000

Land Size | 359

CV | \$1,350,000

Floor Size | 210

Bedrooms | 3



9 Caltra Place

Sale Price | \$947,000

Land Size | 415

CV | \$940,000

Floor Size | 153

Bedrooms | 3



11 Campile Close

Sale Price | \$945,000

Land Size | 461

CV | \$910,000

Floor Size | 161

Bedrooms | 4



The best real estate agency in the world.

At your service.



To be officially recognised at the International Property Awards as the Best International Real Estate Agency Over 20 Offices is a massive honour. As a company devoted to Auckland and Northland, succeeding on the world stage is a huge achievement, and testament to the efforts of everyone in our fantastic team at Barfoot & Thompson. So to list your home with the best, talk to us today. Helping you achieve the best possible result would mean the absolute world to us.

Barfoot & Thompson
Licensed REAA 2008 MREINZ

barfoot.co.nz

East Tamaki & Heights | Dec 2018 & Jan 2019



19 Corrofin Drive

Sale Price | \$1,116,000

Land Size | 686

CV | \$1,100,000

Floor Size | 204

Bedrooms | 4



12 Feeny Crescent

Sale Price | \$1,017,500

Land Size | 491

CV | \$1,175,000

Floor Size | 218

Bedrooms | 4



175 M Harris Road

Sale Price | \$600,000

Land Size | n/a

CV | n/a

Floor Size | 127

Bedrooms | 2



5/29 Haven Drive

Sale Price | \$480,000

Land Size | n/a

CV | \$550,000

Floor Size | 78

Bedrooms | 2



107/7 Kelvin Hart Drive

Sale Price | \$547,000

Land Size | n/a

CV | \$520,000

Floor Size | 100

Bedrooms | 2



15/7 Kelvin Hart Drive

Sale Price | \$475,000

Land Size | n/a

CV | \$425,000

Floor Size | 77

Bedrooms | 2



35 Kirikiri Lane

Sale Price | \$605,000

Land Size | n/a

CV | \$600,000

Floor Size | 108

Bedrooms | 3



21/13 Laidlaw Way

Sale Price | \$490,000

Land Size | n/a

CV | \$485,000

Floor Size | 100

Bedrooms | 2



18 Leneford Drive

Sale Price | \$887,500

Land Size | 237

CV | \$810,000

Floor Size | 170

Bedrooms | 4



Every day across Auckland we're selling more than 1 in every 3 listed homes.

There's a reason people do business with us, give us a call to find out more.

East Tamaki & Heights | Dec 2018 & Jan 2019



6 Point View Drive

Sale Price | \$1,375,000

Land Size | 557

CV | \$1,450,000

Floor Size | 246

Bedrooms | 5



26 Skip Lane

Sale Price | \$770,000

Land Size | 261

CV | \$7,500,000

Floor Size | 146

Bedrooms | 3



151 Smales Road

Sale Price | \$1,150,000

Land Size | 652

CV | \$860,000

Floor Size | 206

Bedrooms | 4



18 Srah Place

Sale Price | \$1,000,000

Land Size | 707

CV | \$1,150,000

Floor Size | 175

Bedrooms | 3



20 Thornbury Crescent

Sale Price | \$1,300,000

Land Size | 487

CV | \$1,350,000

Floor Size | 250

Bedrooms | 5



20 Wando Lane

Sale Price | \$1,275,000

Land Size | 620

CV | \$1,275,000

Floor Size | 288

Bedrooms | 6

Flat Bush | Dec 2018 & Jan 2019



13 Amaretto Avenue

Sale Price | \$1,070,000

CV | \$1,125,000

Land Size | 422

Floor Size | 216

Bedrooms | 4



37 Arranmore Drive

Sale Price | \$1,142,000

CV | \$1,225,000

Land Size | 323

Floor Size | 281

Bedrooms | 5



10 Azzurro Way

Sale Price | \$1,180,000

CV | \$1,375,000

Land Size | 362

Floor Size | 281

Bedrooms | 6



30 Ballyholey Drive

Sale Price | \$629,000

CV | \$710,000

Land Size | 412

Floor Size | n/a

Bedrooms | n/a



34 Ballyholey Drive

Sale Price | \$698,847

CV | \$710,000

Land Size | 412

Floor Size | n/a

Bedrooms | n/a



30A Baverstock Road

Sale Price | \$1,038,800

CV | \$1,075,000

Land Size | 336

Floor Size | 209

Bedrooms | 4



1A Baverstock Road

Sale Price | \$975,000

CV | \$1,150,000

Land Size | 353

Floor Size | 223

Bedrooms | 4



9 Beltany Drive

Sale Price | \$1,120,000

CV | \$1,400,000

Land Size | 409

Floor Size | 301

Bedrooms | 6



24 Beros Place

Sale Price | \$2,198,000

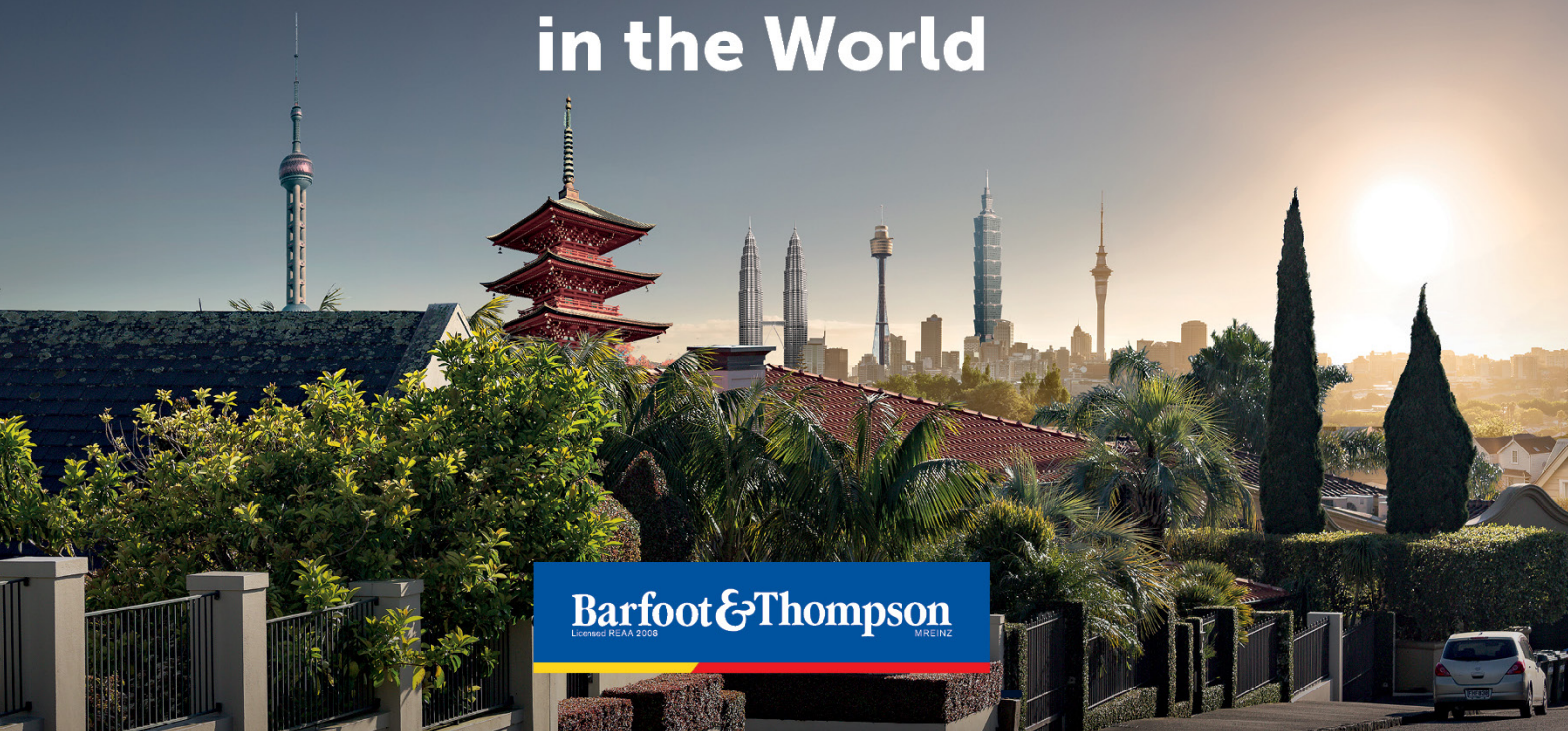
CV | \$2,250,000

Land Size | 773

Floor Size | 446

Bedrooms | 8

Best Real Estate Agency in the World



We are thrilled to announce that Barfoot & Thompson has been named as the Best Real Estate company in the World at the acclaimed International Property Awards in London.

In addition, the company scooped two of the three awards for the Asia Pacific region, one for the Best Agency over 20 Offices and the other for Best Marketing of the Nugent Rise project, with a nomination for Best Lettings Agency.

Peter Thompson, Managing Director said "This is an achievement made possible by every single one of our staff and being acknowledged at this international level shows that a local company can compete on the world stage when it comes to real estate."

"We are extremely proud of our win and recognition by our peers for the international standard of service that our clients receive through our amazing network of salespeople. Being a family owned business we pride ourselves on exceptional service delivery which is only made possible by our diverse, driven and committed Barfoot & Thompson team."

Barfoot & Thompson also won the following awards:

- 2017: Best International Lettings Agency
- 2017: Best Real Estate Agency - Asia Pacific
- 2017: Marketing - Asia Pacific
- 2017: Best Real Estate Website - Asia Pacific
- 2016: Best Real Estate Agency - New Zealand

- 2016: Best Lettings Agency - New Zealand
- 2016: Highly Commended Real Estate Agency Website - New Zealand
- 2016: Highly Commended Real Estate Agency Marketing - New Zealand
- 2015: Best Real Estate Agency - New Zealand
- 2015: Best Lettings Agency - New Zealand
- 2015: Best Real Estate Agency Marketing - New Zealand (for Orakei Bay Village)
- 2014: Best Real Estate Agency - New Zealand

About the International Property Awards

The International Property Awards recognise the highest levels of achievement by companies operating in all sectors of the property and real estate industry.

The Awards are open to residential and commercial property professionals from around the globe. Competition between entrants in the Asia Pacific region is strong, with companies from around 25 countries vying for recognition across every category.

More than 80 experts are involved in a meticulous judging process covering every aspect of the property business.

[more news on barfoot.co.nz](http://barfoot.co.nz)

Flat Bush | Dec 2018 & Jan 2019



33 Broadhurst Road

Sale Price | \$830,000

Land Size | 571

CV | \$890,000

Floor Size | 185

Bedrooms | 3



33 Carrickdawson Drive

Sale Price | \$1,410,000

Land Size | 415

CV | \$710,000

Floor Size | n/a

Bedrooms | 7



34 Carrygawley Road

Sale Price | \$1,390,000

Land Size | 449

CV | \$1,475,000

Floor Size | n/a

Bedrooms | 6



48 Castlebane Drive

Sale Price | \$1,520,000

Land Size | 469

CV | \$720,000

Floor Size | n/a

Bedrooms | 7



3 Castlederg Drive

Sale Price | \$1,230,000

Land Size | 423

CV | \$1,425,000

Floor Size | 296

Bedrooms | 6



6 Castlederg Drive

Sale Price | \$1,245,000

Land Size | 425

CV | \$1,400,000

Floor Size | 286

Bedrooms | 6



7/150 Chapel Road

Sale Price | \$532,000

Land Size | n/a

CV | \$530,000

Floor Size | 86

Bedrooms | 3



8/150 Chapel Road

Sale Price | \$519,000

Land Size | n/a

CV | \$530,000

Floor Size | 86

Bedrooms | 3



380 Chapel Road

Sale Price | \$1,213,000

Land Size | 540

CV | \$1,150,000

Floor Size | 205

Bedrooms | 4

Flat Bush | Dec 2018 & Jan 2019



14 Chianti Close

Sale Price | \$1,820,000

CV | \$1,700,000

Land Size | 2746

Floor Size | 277

Bedrooms | 4



31 Cooladawson Drive

Sale Price | \$508,696

CV | \$630,000

Land Size | 367

Floor Size | n/a

Bedrooms | n/a



9 Cooladawson Drive

Sale Price | \$1,340,000

CV | \$630,000

Land Size | 407

Floor Size | n/a

Bedrooms | 6



5 Cranford Drive

Sale Price | \$1,225,000

CV | \$1,275,000

Land Size | 421

Floor Size | 254

Bedrooms | 6



11 Creggan Crescent

Sale Price | \$1,400,000

CV | \$710,000

Land Size | 408

Floor Size | 296

Bedrooms | 7



132 Cyril French Drive

Sale Price | \$1,245,000

CV | \$1,200,000

Land Size | 406

Floor Size | 254

Bedrooms | 5



25 Donegal Park Drive

Sale Price | \$915,000

CV | \$950,000

Land Size | 558

Floor Size | 181

Bedrooms | 4



35 Dromoland Drive

Sale Price | \$1,190,000

CV | \$1,225,000

Land Size | 340

Floor Size | 241

Bedrooms | 5



9 Drumconnell Drive

Sale Price | \$1,190,000

CV | \$1,275,000

Land Size | 364

Floor Size | 274

Bedrooms | 5

Flat Bush | Dec 2018 & Jan 2019



11 Eastfield Avenue

Sale Price | \$1,395,000

CV | \$710,000

Land Size | 417

Floor Size | n/a

Bedrooms | 6



13 Eastfield Avenue

Sale Price | \$1,300,800

CV | \$1,475,000

Land Size | 418

Floor Size | 330

Bedrooms | 7



9 Farmdale Court

Sale Price | \$832,000

CV | \$860,000

Land Size | 571

Floor Size | 150

Bedrooms | 3



245 Flat Bush School Road

Sale Price | \$958,000

CV | n/a

Land Size | n/a

Floor Size | n/a

Bedrooms | 4



39 Flat Bush School Road

Sale Price | \$640,000

CV | n/a

Land Size | 399

Floor Size | n/a

Bedrooms | n/a



34 Frank Bunce Grove

Sale Price | \$710,000

CV | \$690,000

Land Size | 353

Floor Size | 125

Bedrooms | 3



1 Glen Osborne Terrace

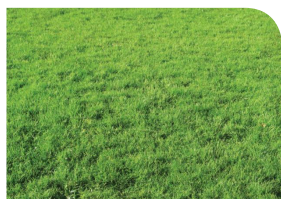
Sale Price | \$801,000

CV | \$960,000

Land Size | 576

Floor Size | 140

Bedrooms | 3



Golden Avenue

Sale Price | \$565,217

CV | n/a

Land Size | 398

Floor Size | n/a

Bedrooms | n/a



10 Greenan Drive

Sale Price | \$1,300,000

CV | \$630,000

Land Size | 410

Floor Size | n/a

Bedrooms | 6

Flat Bush | Dec 2018 & Jan 2019



15 Haddington Drive

Sale Price | \$920,000

Land Size | 250

CV | \$600,000

Floor Size | n/a

Bedrooms | 4



17 Hermes Road

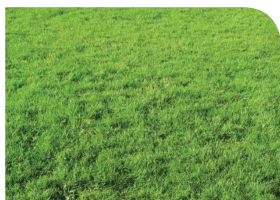
Sale Price | \$1,500,000

Land Size | 402

CV | \$710,000

Floor Size | n/a

Bedrooms | 6



22 Hikuawa Road

Sale Price | \$1,395,000

Land Size | 406

CV | \$710,000

Floor Size | 333

Bedrooms | 7



41 Hikuawa Road

Sale Price | \$1,253,000

Land Size | 405

CV | \$710,000

Floor Size | 305

Bedrooms | 7



27 Horsefields Drive

Sale Price | \$1,445,000

Land Size | 397

CV | \$710,000

Floor Size | n/a

Bedrooms | 6



28 Kilcooley Road

Sale Price | \$1,253,000

Land Size | 366

CV | \$690,000

Floor Size | 287

Bedrooms | 6



15 Lime Hill Rise

Sale Price | \$438,000

Land Size | 363

CV | \$560,000

Floor Size | n/a

Bedrooms | n/a



65 Mandival Avenue

Sale Price | \$1,000,000

Land Size | 285

CV | \$1,050,000

Floor Size | 215

Bedrooms | n/a



9 Matiki Road

Sale Price | \$1,430,000

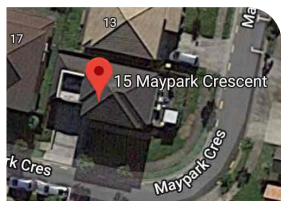
Land Size | 410

CV | \$710,000

Floor Size | n/a

Bedrooms | 6

Flat Bush | Dec 2018 & Jan 2019



15 Maypark Crescent

Sale Price | \$900,000

CV | \$940,000

Land Size | 245

Floor Size | 181

Bedrooms | 4



62 Medvale Avenue

Sale Price | \$827,000

CV | \$870,000

Land Size | 587

Floor Size | 143

Bedrooms | 3



8 Moville Drive

Sale Price | \$1,235,000

CV | \$1,375,000

Land Size | 425

Floor Size | 282

Bedrooms | 5



17 Muirlea Drive

Sale Price | \$940,000

CV | \$1,100,000

Land Size | 310

Floor Size | 215

Bedrooms | 4



301 Murphys Road

Sale Price | \$780,000

CV | \$800,000

Land Size | 59

Floor Size | 140

Bedrooms | 4



35 Nightingale Road

Sale Price | \$1,415,000

CV | \$710,000

Land Size | 431

Floor Size | n/a

Bedrooms | 6



3 Norwood Drive

Sale Price | \$960,000

CV | \$960,000

Land Size | 377

Floor Size | 162

Bedrooms | 4



93 Norwood Drive

Sale Price | \$465,000

CV | \$450,000

Land Size | n/a

Floor Size | 66

Bedrooms | 1



31 Plantation Avenue

Sale Price | \$1,048,888

CV | \$1,100,000

Land Size | 345

Floor Size | 210

Bedrooms | 4

Recognised as the Best Lettings Agency. In the world.



We're delighted to announce Barfoot & Thompson has been named Best International Lettings Agency at the recent International Property Awards. This was on top of our win of the Best Lettings Agency Asia Pacific title at the same event. We'd like to say a huge thanks to our dedicated and experienced team who made this all possible. And, of course, to all our clients who entrust us with the management of their properties. Give us a call if you'd like to join them. We can confidently say there's no-one better.

Barfoot & Thompson
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barfoot.co.nz

Property Management



INTERNATIONAL
PROPERTY
AWARDS

BEST INTERNATIONAL
LETTINGS AGENCY
Barfoot & Thompson

2017-2018

Flat Bush | Dec 2018 & Jan 2019



538 Redoubt Road

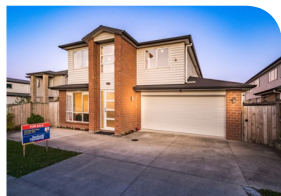
Sale Price | \$1,520,000

Land Size | 3543

CV | \$1,550,000

Floor Size | 262

Bedrooms | 4



8 Rohi Place

Sale Price | \$1,248,000

Land Size | 476

CV | \$1,400,000

Floor Size | 284

Bedrooms | 7



17 Shelby Lane

Sale Price | \$875,000

Land Size | 337

CV | \$950,000

Floor Size | 150

Bedrooms | 4



40 Thomas Road

Sale Price | \$1,095,000

Land Size | 651

CV | \$1,250,000

Floor Size | 110

Bedrooms | 5



86 Thomas Road

Sale Price | \$1,190,000

Land Size | 364

CV | \$1,300,000

Floor Size | 288

Bedrooms | 6



9 Thomas Road

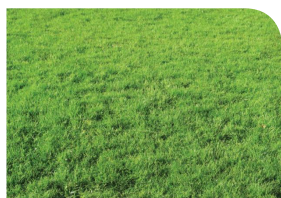
Sale Price | \$728,000

Land Size | 624

CV | \$670,000

Floor Size | 100

Bedrooms | 3



Tipu Road

Sale Price | \$635,000

Land Size | 455

CV | n/a

Floor Size | n/a

Bedrooms | n/a



22 Urney Drive

Sale Price | \$1,382,000

Land Size | 426

CV | \$710,000

Floor Size | 320

Bedrooms | 6

This publication shows data regarding a wide selection of published residential property sales that have recently occurred. It includes information from multiple sources and published reports of sales made by most Real Estate agencies and may include private sales. Where data is not publicly available, an individual sale may have been excluded from the average results and tallies shown in this report. Every reasonable effort has been made to ensure the accuracy of the information. Barfoot and Thompson Limited (REA2008) accepts no responsibility should the contents of this market report prove to be incomplete or incorrect.

Barfoot & Thompson | Dannemora



Grant Sykes
Branch Manager
027 495 8882

You have an important real estate decision to make... and my team and I are here to help you, and to ensure your success. We're passionate about finding the perfect match for you, and we have a wealth of local knowledge and real estate expertise to make it happen.

Selling Dannemora and Howick comes naturally to me as I am born and bred in the area and now enjoying raising my own family here. I have been in real estate since 1996, starting in sales at the Papatoetoe branch. I progressed into management on the Pohutukawa Coast, prior to opening the Dannemora branch in 2004. I'm proud to say I follow in the footsteps of my mother, father and grandfather working for Barfoot & Thompson. Honesty, trust and integrity have been the foundation of Barfoot & Thompson for over 80 years, and that tradition still runs strongly in how we do business.

We also believe in investing in, as well as supporting, our community. We are proud to be supporting several local schools and individual sports teams,

and we are a premier sponsor of the Howick & Pakuranga Cricket Club (HPCC). The Club provides an outstanding resource to the wider community and we are delighted to be able to assist them in their goals.

If you're thinking of selling, feel free to phone or call in and see us. Our experienced team will be happy to guide you through the process looking at affordable marketing solutions to sell your property for the best price. As a buyer we will listen to your requirements and then help you find the property that suits your needs. And when you find your dream home, we will work with you to make the dream a reality.

We look forward to hearing more from you. I can be emailed personally on gsykes@barfoot.co.nz.

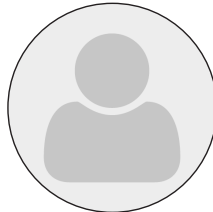
Property Management Team



Kelsey Luan
Property Manager
027 537 8832



Amy Chiu
Letting Specialist
027 298 5047



Claire Ooi
Prop. Man.
New Business
Manager
027 459 8884



Jennifer Su
Property
Management
Administrator



Suzanne Howard
Property
Management
Assistant

Residential Sales Team



Anna An
0272 888 885



Bob Adler
027 221 0891



Cathay Zang
021 851 221



Chelsea Liu
021 186 2187



Diane Adler
027 222 2236

Residential Sales Team



Eric Koh
021 388 383



Gurbir Sodhi
027 552 7626



Haji Deraiya
021 217 0032



Hayley Lourens
021 866 646



Jaideep Singh
022 134 5679



Jitender Setia
021 587 585



Kaylene McKinnon
021 192 9992



Ken Ngan
021 688 389



Kevin Chen
021 220 0668



Munish Bhatt
022 068 6474



Melanie Broodryk
021 507 600



Lena Shao
021 237 1383



Nancy Zhu
021 810 681



Naven Pillay
027 655 6675



Nicole Yan
021 040 1955



Paul Su
021 891 373



Qi Qi Liao
021 289 8958



Ramiza Edwards
021 462 994



Richard Tan
027 779 0819



Sally Marwaha
021 278 7272



Stephen Kattan
021 808 938



Sue Zhou
021 818 200



Surdy Lee
021 223 3328



Thomas Wahlmann
021 746 449



Veronica Lee
021 886 866



Victor Bai
021 705 648



Young Kim
021 731 919

Barfoot & Thompson Dannemora

1/345 Chapel Road

Dannemora

P: (09) 271 6199

E: dannemora@barfoot.co.nz



barfoot.co.nz/dannemora